

American Wire & Cable Co.

Order Quantity Requirements

American Wire & Cable is a manufacturer of insulated copper electrical wire and as such provides pricing and product based on production run quantities. Minimum production quantities may be required to defray the costs associated with manufacturing a specific order. Examples of procedures contributing to this cost include set-up down time, insulation start-up, print adjustment, color change, packaging alterations, as well as many other procedures needed to provide the proper product to the customer.

Production minimums may be waived if material is available in overstock or if production can be combined with other orders to meet the minimum quantity. For available overstock the minimum is equal to the stock quantity. In case of combined production the minimum will be based on standard packaging quantities. Combined production will also affect lead-time.

Quantities less than production minimums that are not available through overstock or combined production runs will be considered with the addition of a set-up charge. The availability of production time may inhibit the ability to offer this option. Set-up charges are determined by various parameters and are quoted on a case-by-case basis.

Regular acceptance of orders for quantities below production minimums may be approved in advance. Such orders would reflect an appropriate price and lead-time agreement.

Minimum production quantity is based on standard packaging and varies by product. Production minimum in almost all cases is equal to the quantity of 5 reels or 1 small drum of wire. Exceptions include Silicone Glass Braid wire, use of larger reels, and other special cases as determined by production variables.